



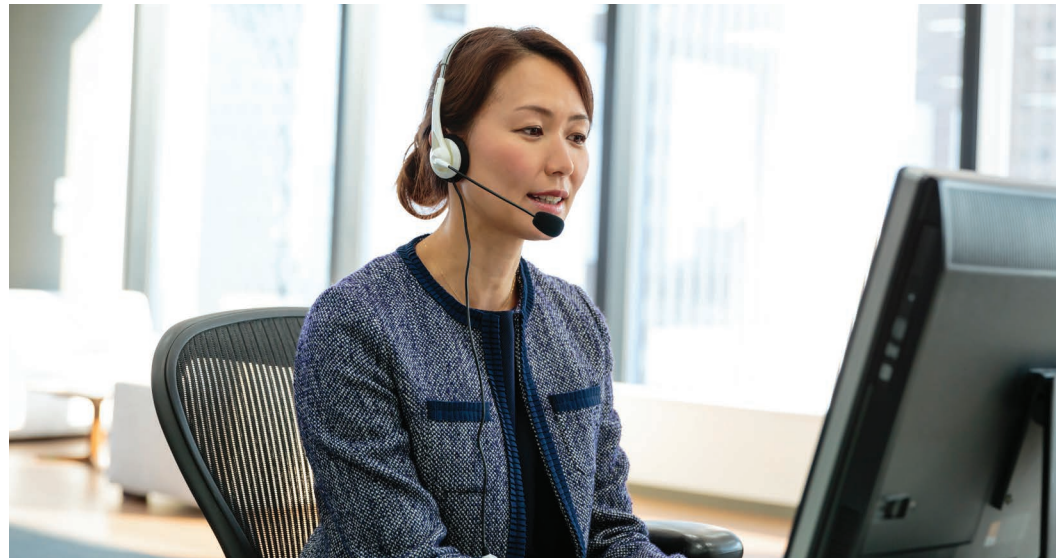
Increase productivity with integrated digital collaboration

Skype for Business

Deliver an enhanced digital user experience to increase employee productivity, engagement, and reduce costs.

Skype for Business empowers your employees with a rich consumer-like experience that delivers digital workplace collaboration.

- Drive increased productivity with a highly-scalable, Unified communications and collaboration (UCC) architecture based on industry standards.
- Reduce travel, long-distance, and telecommuter expenses.
- Modernize infrastructure and eliminate expensive, proprietary communication solutions.
- Enable high-speed, high-capacity, all-wireless workplace productivity while reducing total cost of ownership.
- Enable instant messaging and presence (IM&P), enterprise voice, dial-in, and web conferencing with voice, video, and application sharing.
- Deploy a low-latency, high-performance network supporting end-to-end quality of service (QoS).
- Increase LAN/WAN capacity for multimedia communications.
- Deliver increased survivability by reducing jitter, frozen frames, and dropped voice/video sessions.



Reimagined services enhance the digital workplace

The consumerization of IT is changing the way we interact both at home and at work. To turn ideas into business results, your employees need a seamless experience as they move between physical and virtual worlds. Enhanced collaboration tools can streamline communication, drive increase productivity, and reduce decision cycles, creating competitive differentiation.

According to Gartner, “As today’s workforce is more dispersed, mobile, and digitally savvy, IT leaders must respond to employee needs for more intuitive and flexible tools for creating, accessing and sharing content.”¹

This seamless combination of virtual and physical worlds, based on context, is the foundation for the digital enterprise.

In view of IT consumerization and new mobility trends—where the workplace and virtual

team members can be anywhere—you need to find new ways to quickly increase productivity and empower users with anywhere, anytime, any device access to the collaboration tools they need while still ensuring compliance and security.

40% of businesses see increased remote worker productivity following a UCC deployment.²

¹ **Gartner, Content Is a Critical Dimension to Digital Workplace Success**, Karen M. Shegda, Hanns Koehler-Kruener, May 2015

² **Best-in-Class Unified Communications Deployments Get Results**, Aberdeen Group, April 2015

Solution brief

30–40%

reduction in helpdesk calls for technical issues.³

50%

or more in first-year call savings.⁴

80%

reduction in conferencing costs.⁵

³ **Deltion College innovates with HPE SDN.**
HPE Case Study, November 2015

^{4, 5} **Subsea 7 reduces costs by migrating worldwide to Microsoft Skype for Business.**
HPE Case Study, February 2016



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Enterprise**

Skype for Business is a scalable Microsoft® Skype for Business 2015 solution that scales from small workgroups to thousands of corporate users. It leverages HPE and Microsoft's 30-year partnership to deliver an enhanced digital user experience that increases employee productivity and engagement, and reduce costs. It includes IM&P, enterprise voice, dial-in, and web conferencing with voice, video, and application sharing with built-in survivability.

Enable transformation

Supported end-to-end by **HPE Pointnext** and **partners**, the **Skype for Business** solution accelerates time-to-value and mitigates costly design, installation, and configuration errors. It includes a right-sized approach aligned to both your budget and the business requirements with the option to add features incrementally.

Increase collaboration and productivity

Skype for Business provides the capability to quickly increase productivity and empower users with anywhere, anytime collaboration from any device while ensuring compliance and security.

The optimal communications experience
Put your people at the center of the communications experience with **Skype for Business** which consolidates multiple touch points and leverages best practices to create a single collaboration and communication environment using a single identity.

Skype for Business offers a single, consistent client experience for presence, instant messaging, voice, video, and meetings, with a simplified interface that enables users to focus on their interactions rather than on using multiple technologies and interfaces. It also delivers increased survivability by reducing jitter, frozen frames, and dropped voice conversations and video sessions.

An integrated collaboration platform for driving innovation

Skype for Business has a scalable design and configuration built on industry leading HPE servers, storage, and networking with support for wired and wireless clients, and Microsoft Skype for Business 2015 to deliver the optimal communications and collaboration experience.

Skype for Business from HPE provides a complete, end-to-end Skype for Business solution—from endpoint devices to the data center—while also providing a survivable solution for the branch if WAN access is lost.

Complete portfolio of expert services

Leverage services from HPE Pointnext and partners—expertise, experience, and best practices—gained from one of the world's largest Microsoft Skype for Business installations—to empower your employees and increase productivity.

Leverage HPE and Microsoft innovation and expertise

HPE is a Microsoft Gold Certified Communications Partner and has one of the world's largest and highly specialized forces of consultants, with 12,000 ITIL®-certified professionals, 7600 certified network infrastructure and voice professionals, and 8000 certified project management professionals.

And with more than 29,000 joint HPE and Microsoft partners worldwide, we have one of the largest ecosystems of third-party service and solution providers with specializations and competencies to help you successfully deploy, manage, and grow your **Skype for Business** solution.

Learn more at
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